



◆ ANSWER ALL QUESTIONS ◆

**IV. AIRCRAFT PRODUCT SALES - INDICATE GROSS RECEIPTS FOR EACH CATEGORY (INCLUDE SUBSIDIARIES)**

	<u>PROJECTED</u> <u>2007 TO 2008</u>	<u>ACTUAL OR</u> <u>PROJECTED</u> <u>2006 TO 2007</u>	<u>2005 TO 2006</u>	<u>2004 TO 2005</u>
<b>NON-MILITARY</b>				
<b>FIXED WING-PISTON</b>				
AIRFRAME	\$ _____	\$ _____	\$ _____	\$ _____
ENGINE	\$ _____	\$ _____	\$ _____	\$ _____
PROPELLER	\$ _____	\$ _____	\$ _____	\$ _____
<b>FIXED WING-TURBINE</b>				
AIRFRAME	\$ _____	\$ _____	\$ _____	\$ _____
ENGINE	\$ _____	\$ _____	\$ _____	\$ _____
<b>HELICOPTER</b>				
AIRFRAME	\$ _____	\$ _____	\$ _____	\$ _____
ENGINE	\$ _____	\$ _____	\$ _____	\$ _____
ROTORS	\$ _____	\$ _____	\$ _____	\$ _____
<b>B747, B757, B767, DC-10, MD-11, L-1011, A300, A310, A340, CONCORDE (CIRCLE AIRCRAFT TO BE COVERED)</b>				
AIRFRAME	\$ _____	\$ _____	\$ _____	\$ _____
ENGINE	\$ _____	\$ _____	\$ _____	\$ _____
<b>RVP'S (REMOTELY PILOTED VEHICLES)</b>				
AIRFRAME	\$ _____	\$ _____	\$ _____	\$ _____
ENGINE	\$ _____	\$ _____	\$ _____	\$ _____
<b>COMMERCIAL SPACECRAFT</b>				
SPACE SHUTTLE	\$ _____	\$ _____	\$ _____	\$ _____
DESCRIBE: _____	\$ _____	\$ _____	\$ _____	\$ _____
<b>HOT AIR BALLOONS</b>				
"BLIMPS"	\$ _____	\$ _____	\$ _____	\$ _____
<b>HANG GLIDERS</b>				
"ULTRA LIGHTS"	\$ _____	\$ _____	\$ _____	\$ _____
<b>HOME BUILT AIRCRAFT</b>				
<b>MILITARY</b>				
MISSILES/RVP'S	\$ _____	\$ _____	\$ _____	\$ _____
SPACECRAFT	\$ _____	\$ _____	\$ _____	\$ _____
<b>U.S. AIRCRAFT</b>				
<b>FIXED WING</b>				
ENGINE	\$ _____	\$ _____	\$ _____	\$ _____
AIRFRAME	\$ _____	\$ _____	\$ _____	\$ _____
<b>ROTORCRAFT</b>				
ENGINE	\$ _____	\$ _____	\$ _____	\$ _____
AIRFRAME	\$ _____	\$ _____	\$ _____	\$ _____
OTHER: _____	\$ _____	\$ _____	\$ _____	\$ _____
<b>FOREIGN MILITARY AIRCRAFT</b>				
	\$ _____	\$ _____	\$ _____	\$ _____
<b>GRAND TOTAL:</b>				
	\$ _____	\$ _____	\$ _____	\$ _____
<b>REPAIR &amp; SERVICING OF AIRCRAFT AND AVIATION PRODUCTS:</b>				
GROSS RECEIPTS	\$ _____	\$ _____	\$ _____	\$ _____

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**V. PRINCIPAL CUSTOMERS - SHOW CURRENT PRINCIPAL CUSTOMERS AND PERCENTAGE OF SALES FOR EACH**

_____ %	_____	_____ %	_____	_____ %	_____
_____ %	_____	_____ %	_____	_____ %	_____
_____ %	_____	_____ %	_____	_____ %	_____
_____ %	_____	_____ %	_____	_____ %	_____
_____ %	_____	_____ %	_____	_____ %	_____

**VI. GENERAL INFORMATION - USE ADDITIONAL PAPER IF NECESSARY TO COMPLETE QUESTIONS.**

1. APPLICANT IS: [ ] ORIGINAL EQUIPMENT DESIGNER/MANUFACTURER; [ ] SUB-CONTRACTOR  
 [ ] DISTRIBUTOR; [ ] MODIFICATION SERVICE; [ ] REPAIR SERVICE; [ ] OTHER  
 If "Other", Please Describe: \_\_\_\_\_
2. ATTACH COPIES OF ALL AIRCRAFT PRODUCT(S) SALES BROCHURE(S) \_\_\_\_\_ ATTACHED
3. DESCRIBE/ATTACH COPIES OF ALL AIRCRAFT PRODUCT WARRANTY(S) \_\_\_\_\_ ATTACHED  
 \_\_\_\_\_
4. DESCRIBE PRODUCT ENGINEERING & TESTING CONTROLS, INCLUDING NAMES OF OUTSIDE FIRMS AND  
 GOVERNMENTAL AGENCIES INVOLVED IN MAINTAINING QUALITY CONTROL.  
 \_\_\_\_\_  
 \_\_\_\_\_
5. LIST ALL PRODUCTS DISCONTINUED & COMPANIES SOLD/TERMINATED FOR WHICH COVERAGE IS  
 REQUIRED: \_\_\_\_\_  
 \_\_\_\_\_
6. DESCRIBE MODIFICATIONS TO CURRENT PRODUCTS AND DESCRIBE ALL NEW AIRCRAFT PRODUCTS FOR  
 NEXT 12 MONTHS. \_\_\_\_\_  
 (A) DESCRIBE WHY MODIFICATIONS ARE/WERE NECESSARY: \_\_\_\_\_
7. LIST ALL LIQUID CHEMICAL AIRCRAFT PRODUCTS. \_\_\_\_\_  
 \_\_\_\_\_
8. DESCRIBE POTENTIAL HAZARDS OF ALL AIRCRAFT PRODUCTS INCLUDING FLAMMABLE, EXPLOSIVE,  
 CORROSIVE, POISONOUS, OR TOXIC IN ANY CHEMICAL STATE. \_\_\_\_\_  
 \_\_\_\_\_
9. DESCRIBE/ATTACH COPIES OF WARNINGS OF POTENTIAL HAZARDS. [ ] COPIES ATTACHED  
 \_\_\_\_\_
10. LIST BY MAKE & MODEL SPACECRAFT YOUR PRODUCT(S) ARE A PART OF: \_\_\_\_\_  
 \_\_\_\_\_
11. LIST LAUNCH VEHICLE(S) FOR EACH SPACECRAFT: \_\_\_\_\_  
 \_\_\_\_\_
12. LIST ANTICIPATED SPACECRAFT LAUNCH DATES: \_\_\_\_\_
13. WHAT PORTIONS OF THE PRODUCT(S) ARE MANUFACTURED OR ASSEMBLED BY OUTSIDE FIRMS?  
 PRODUCT: \_\_\_\_\_  
 FIRM: \_\_\_\_\_
14. WHAT PRODUCTS ARE MANUFACTURED TO THE SPECIFICATIONS OF OTHERS BY APPLICANT OR ANY  
 SUBSIDIARY?  
 PRODUCT: \_\_\_\_\_  
 FIRM: \_\_\_\_\_

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**VI. GENERAL INFORMATION - USE ADDITIONAL PAPER IF NECESSARY TO COMPLETE QUESTIONS.**

15. DOES ANY APPLICANT OR SUBSIDIARY THEREOF SELL OR DISTRIBUTE PRODUCTS OF OTHERS? \_\_\_\_\_

PRODUCT: \_\_\_\_\_

FIRM: \_\_\_\_\_

16. DESCRIBE REPAIR AND/OR SERVICE OPERATIONS: \_\_\_\_\_

17. DESCRIBE/ATTACH COPIES OF SERVICE CONTRACTS. [ ] COPIES ATTACHED

18. DESCRIBE/ATTACH COPIES OF ALL AIRCRAFT PRODUCTS HOLD HARMLESS OR INDEMNIFICATION CONTRACTS: [ ] COPIES ATTACHED

19. HAVE ANY AIRCRAFT PRODUCTS EVER BEEN SUBJECT TO:
- (a) MANUFACTURER'S FACTORY SERVICE BULLETIN OR ADVISORY? \_\_\_\_\_ YES \_\_\_\_\_ NO
  - (b) AIRWORTHINESS DIRECTIVE? \_\_\_\_\_ YES \_\_\_\_\_ NO
  - (c) EMERGENCY AIRWORTHINESS DIRECTIVE? \_\_\_\_\_ YES \_\_\_\_\_ NO
  - (d) RECALL BY: (I) ANY APPLICANT \_\_\_\_\_ YES \_\_\_\_\_ NO
  - (II) ANY OTHER FIRM OR? \_\_\_\_\_ YES \_\_\_\_\_ NO
  - (III) GOVERNMENTAL AGENCY? \_\_\_\_\_ YES \_\_\_\_\_ NO

DESCRIBE ANY ITEM ABOVE ANSWERED "YES": \_\_\_\_\_

**VII. LOSS INFORMATION**

1. Describe all Aviation Products related Losses within the last ten (10) years:

<u>DATE</u>	<u>DESCRIPTION</u>	<u>AMOUNT PAID</u>	<u>AMOUNT RESERVED</u>

2. HAVE THERE BEEN ANY OTHER INCIDENTS IN THE PAST 10 YEARS WHICH COULD RESULT IN A CLAIM? \_\_\_\_\_ YES \_\_\_\_\_ NO IF YES, DESCRIBE: \_\_\_\_\_

3. HAS ANY SUBSIDIARY, AFFILIATED, OWNED OR MANAGED FIRM, OR APPLICANT'S PRODUCTS LIABILITY BEEN "SELF-INSURED", OR NOT INSURED, WITHIN THE PAST 10 YEARS? \_\_\_\_\_ YES \_\_\_\_\_ NO IF YES, DESCRIBE AND GIVE DATES: \_\_\_\_\_

4. HAS ANY PRODUCTS LIABILITY INSURANCE BEEN CANCELED, REFUSED OR NON-RENEWED? \_\_\_\_\_ YES \_\_\_\_\_ NO IF YES, DESCRIBE AND GIVE DATES: \_\_\_\_\_

5. WILL YOU BE PURCHASING EXCESS COVERAGE OVER THIS INSURANCE? [ ] YES [ ] NO

**VIII. CURRENT INSURANCE**

NAME OF CURRENT INSURANCE COMPANY \_\_\_\_\_

EXPIRATION DATE: \_\_\_\_\_

